Delivering useful and reliable information on statutory agricultural liens to producers can be a challenging task. This is such an important topic for agricultural producers and is also very difficult to understand the full impact of potential actions and contracts. This was the principal objective of this Ag Liens & Leases project. Producers were introduced to the importance of statutory ag liens as lienholding parties, for risk management purposes. Two hundred nineteen producers attended workshops and 92 attended one-on-one sessions for the purpose of instruction on agricultural liens, leases and loans specific to their own operation.

Predominantly, this legal work is referred to as financial distress transactions, which assists producers to anticipate potential problems, allowing them to address any problems before they develop, which could result in foreclosures and/or bankruptcies. In workshops producers were exposed to important information and learned the importance of these legal documents, in order to anticipate potential problems. This then allows producers to address any issues before an unfortunate problem occurs. Producer business and personal liability could be the consequence of not understanding the types of security interests and liens, how to identify them, and how they work. Over 140 participants learned the difference between consensual liens and statutory liens, analyzed how to access the status of these liens, and then employ liens to manage their own risk. Information was shared on the use and risk of liens in lease arrangements whether the producer is the lessor or lessee for land, livestock and equipment leases.

Following the initial informational workshops, 47 producers took part in one-on-one sessions meeting with counselors/financial specialists to develop and implement the use of liens specifically for their own lease arrangements. They were also able to implement practices that will improve their liens compliance, protection of lease arrangements, and negotiation of leases interests. One producer noted that “I now have a direction of what to do next and have a more positive outlook”.

“I now have a direction of what to do next in our situation and have a more positive outlook.”
-One-on-One Participant
“Educating America’s farmers and ranchers to manage the unique risks of producing food for the world’s table.”

Extension Risk Management Education (ERME) is delivered through four regional centers that provide grant funding and leadership within their regions.

Projects are producer-focused, results-based and encourage public-private partnerships. Funded projects must identify targeted results that will help producers manage risk and then describe how the project will measure those results.

Extension Risk Management Education has funded innovative programs that have generated tangible results for producers in every state. ERME is committed to funding results, providing transparent accountability, and encouraging collaboration. View the accomplishments of all funded projects on our website.

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